



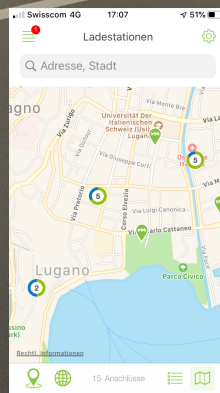
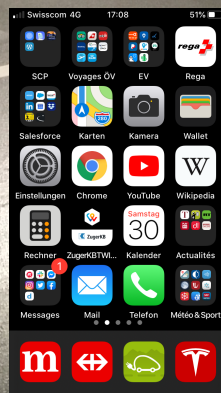
**«il momento giusto per un
cambiamento paradigmatico
in Svizzera?»**



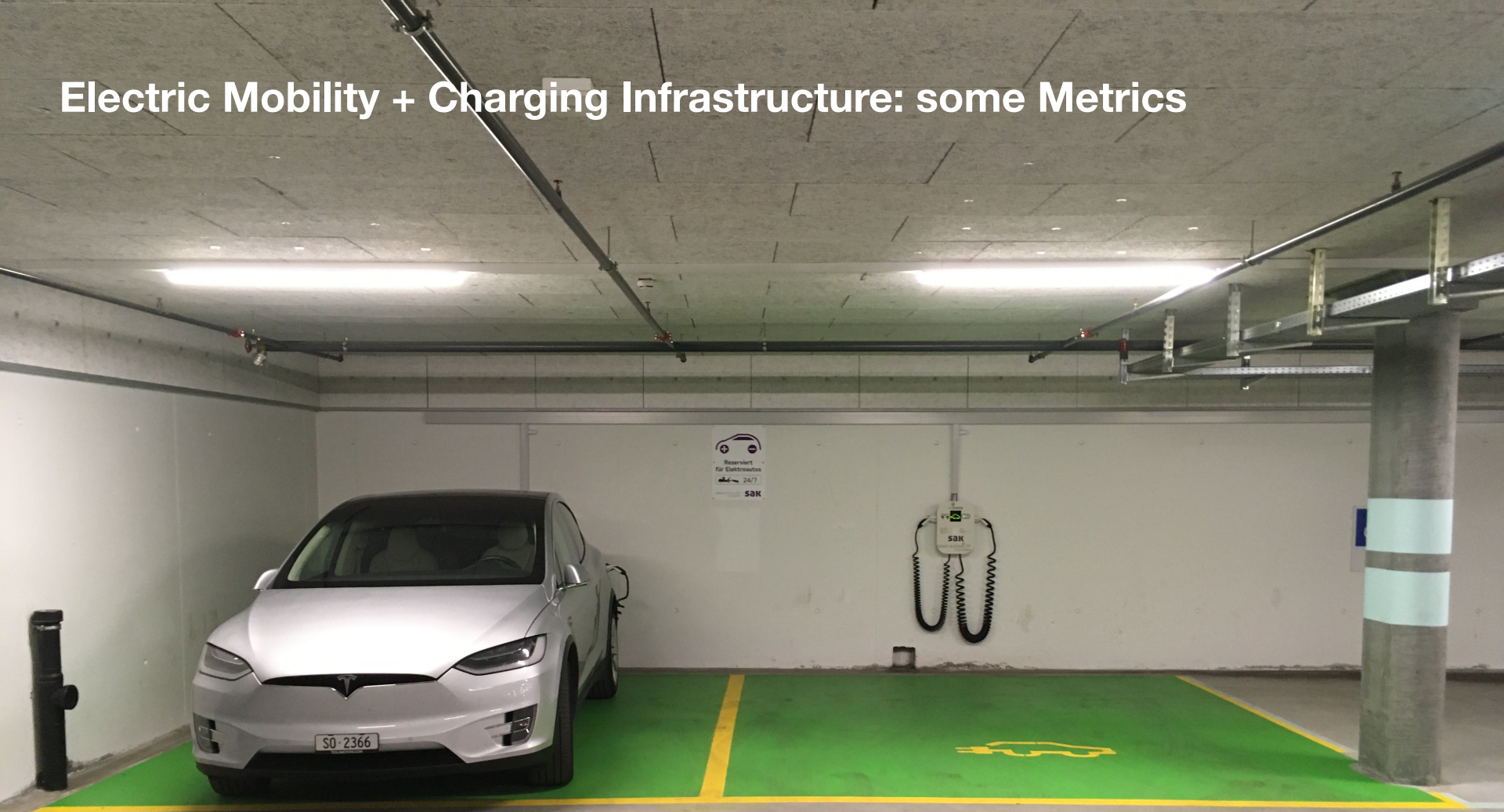
Swiss Sustainability Finance,
Lugano, 2 décembre 2019
Danilo Bertocchi
dbertocchi@greenmotion.ch
+41 79 202 4603

Agenda:

1. Core Values
2. Reduction of Energie consumption
3. CO2 Emission down
4. Regulatory Framework
5. Implementation and Strong Governance
6. Risks with doing more with less capital
7. Opportunities & Sustainable investment :



Electric Mobility + Charging Infrastructure: some Metrics



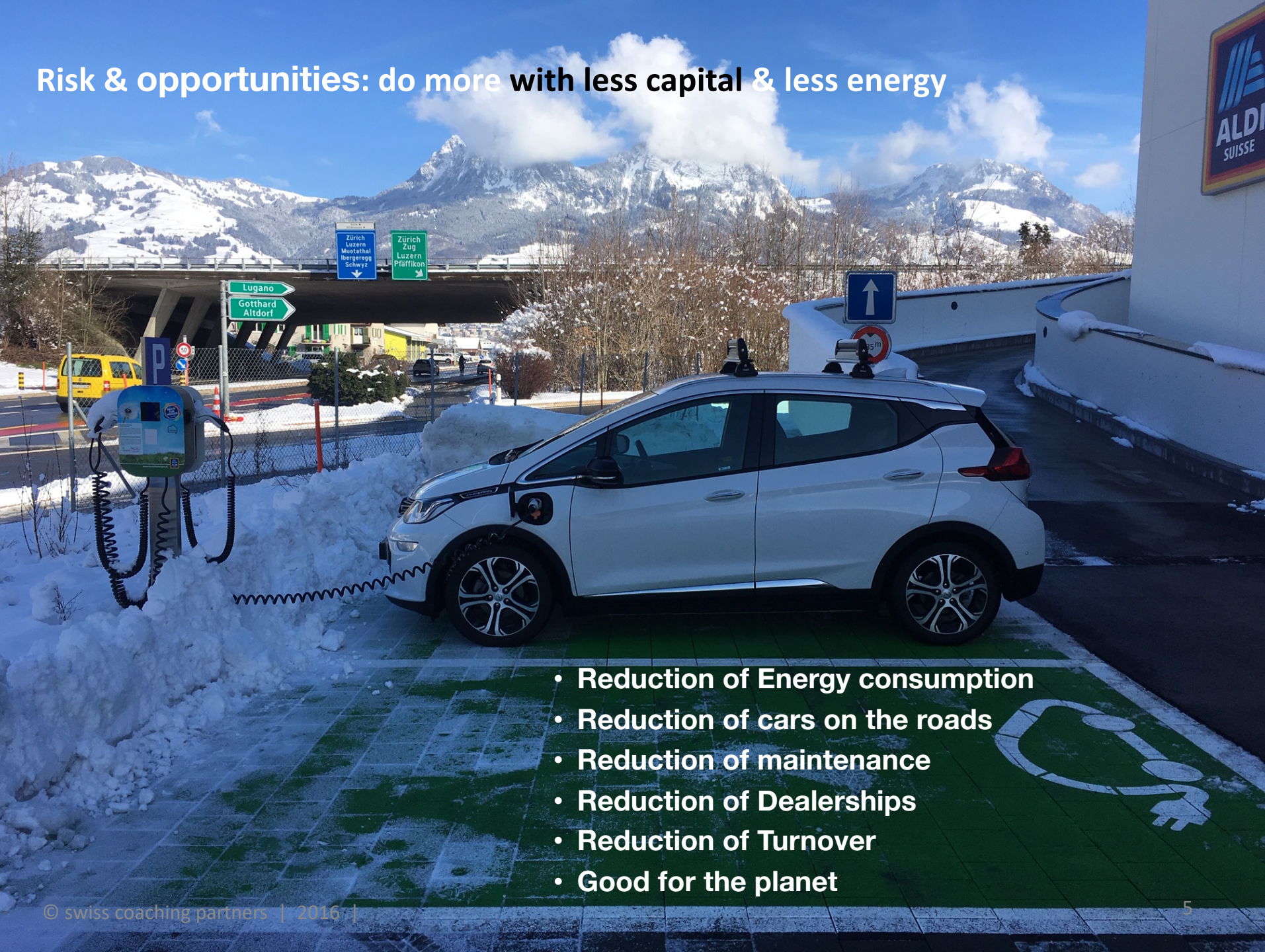
- EMP: E-Mobility providers: 5'000 stations (enerti)
- CPO: Charge Point Operators (emoti)
- Max. 4% of Power supply in 2040 (75% e-cars)
- Photovoltaic & powerpacks huge Potential
- Total private stations in CH: 30'000
- Autonomy: 300-500 Km
- Charging speed: 25-1'000km/h.
- charging station:
 - @ home CHF 8.-/300km
 - @ work CHF 14.- /300km
 - @ on the road CHF 22.- /300km

Impact & reduction of pollution



- gasoline equivalent: 2.0 Lit/100km
- 1'000'000 km: low maintenance cost
- Every single facility has a charging station
- Speed + Noise reduction
- Car Sharing: 1/15
- Charging station by any private or public facility

Risk & opportunities: do more with less capital & less energy



- Reduction of Energy consumption
- Reduction of cars on the roads
- Reduction of maintenance
- Reduction of Dealerships
- Reduction of Turnover
- Good for the planet

Sharing, Digitalization and Robot



- Asset Sharing: Cargovia, Sponticar, Mobility, etc.
- Private Sharing @ home
- Corporate Sharing @ work (ZKB, ZgKB, etc..)
- Public sharing @ hubs (Railways station / Airport)
- Floating sharing across City
- Robotaxi & Autonomous driving

- Sustainable Investment:**
- Hardware: CHF 750.- to CHF 100'000.-
 - Software Network & User Interface (UI) CHF XXX'XXX.-
 - Installation Cost: CHF 1'000.- to 100'000.-
 - Energy Supply CH: CHF XX'XXX'XXX/Day
 - Data Collecting: CHF XXX'XXX'XXX
 - Digitalization
 - Robot



2



**Trough his own experience,
Customer want to see the change
around!**



Danilo Bertocchi is promoting Science Based Targets (SBT) accounting population growth, resources & energy supply constraints, climate impact and corporate core values. Can I really reduce my business carbon footprint by:

- having the willingness to reconsider core values,
- drafting & deciding a low carbon architecture,
- having an action plan with KPI's and Targets

Danilo Bertocchi

Master in Law, UNIGE

CAS Commodities professional, ZCA + HSLU

World Bank Mooc course on climate change impact

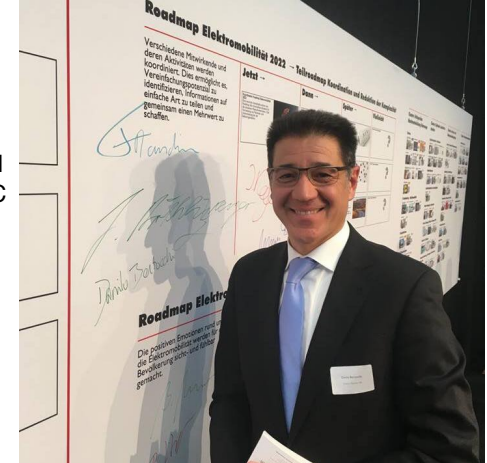
Climate Reality Leadership Corps, USA

GRI Global Reporting Initiative, Training certification, ZH

Health Coach, Institute of Integrative Nutrition (IIN), NYC

dbertocchi@greenmotion.ch

+41 79 202 4603



Thank you!